

High Demand Occupations

Looking at the occupations most in demand over the next decade, it is readily apparent that the outlook is somewhat of a mixed bag. When level of preparation required and wages are factored into the equation, one finds that many of the jobs that will require the most new and replacement workers generally pay below average wages and require little or no advanced preparation. There are some notable exceptions to this general tendency, such as **Registered Nurses, School Teachers** and **General & Operations Managers**. Each of these require substantial education or experience and pay well above the regional average. Among the top twenty demand occupations, three others promise above average starting and overall pay. These would be **Truck Drivers, Heavy & Tractor Trailer, Licensed Practical Nurses and Bookkeeping, Accounting & Auditing Clerks**. About half of the top one hundred occupations in demand reported potential earnings above the regional average of \$25,800 per year. Analysis of the Job Zone data reveals that just under half of the top 100 occupations will require little or no formal training (Job Zones 1 & 2). Roughly four out of ten will require moderate to long term preparation (Job Zones 3 & 4). About ten percent of the top 100 occupations fall into the Job Zone 5 category, which involves extensive education and/or experience. A more detailed look at expectations within each job zone follows in a later section.

The 50 *"Hottest"* Jobs

SOC Code	Occupational Title	Annual Demand	Average Starting Wage	Average Annual Wage	<i>"Hot"</i> Factor	Job Zone
1	41-2011 Cashiers	270	\$13,957	\$16,079	19.48	1
2	41-2031 Retail Salespersons	230	\$13,941	\$20,778	16.98	2
3	29-1111 Registered Nurses	145	\$42,789	\$62,247	14.67	4
4	37-2012 Maids and Housekeeping Cleaners	170	\$13,940	\$16,042	12.82	1
5	11-1021 General and Operations Managers	75	\$47,315	\$92,237	11.34	4
6	53-7062 Laborers and Freight, Stock, and Material Movers, Hand	135	\$14,740	\$20,067	10.67	1
7	35-3031 Waiters and Waitresses	135	\$14,063	\$15,577	10.47	1
8	39-9011 Child Care Workers	135	\$14,118	\$15,315	10.47	1
9	11-1011 Chief Executives	25	\$60,150	\$137,958	10.44	5
10	51-2092 Team Assemblers	110	\$17,947	\$23,807	9.35	1
11	37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners	110	\$13,967	\$17,202	8.86	1
12	35-2021 Food Preparation Workers	110	\$14,001	\$15,706	8.81	1
13	53-3032 Truck Drivers, Heavy and Tractor-Trailer	95	\$19,198	\$28,572	8.60	2
14	29-2061 Licensed Practical and Licensed Vocational Nurses	75	\$30,493	\$37,206	8.31	3
15	25-2031 Secondary School Teachers, Except Special and Vocational Education	75	\$27,333	\$39,737	8.19	4
16	49-9042 Maintenance and Repair Workers, General	85	\$19,000	\$30,273	7.98	2
17	31-1012 Nursing Aides, Orderlies, and Attendants	95	\$14,989	\$17,938	7.95	2
18	25-2021 Elementary School Teachers, Except Special Education	75	\$24,650	\$36,935	7.92	4
19	43-3031 Bookkeeping, Accounting, and Auditing Clerks	75	\$21,360	\$30,218	7.47	3
20	43-1011 First-Line Supervisors/Managers of Office and Administrative Support Workers	60	\$26,500	\$43,159	7.25	3
21	45-2092 Farmworkers and Laborers, Crop, Nursery, and Greenhouse	85	\$14,347	\$17,079	7.21	1
22	25-9041 Teacher Assistants	85	\$13,967	\$15,116	7.12	3
23	31-1011 Home Health Aides	75	\$16,425	\$20,507	6.80	1
24	35-3011 Bartenders	75	\$14,105	\$17,230	6.53	2
25	43-4081 Hotel, Motel, and Resort Desk Clerks	75	\$13,912	\$16,675	6.50	2

The 50 *"Hottest"* Jobs

SOC Code	Occupational Title	Annual Demand	Average Starting Wage	Average Annual Wage	<i>"Hot"</i> Factor	Job Zone
26	35-2011 Cooks, Fast Food	75	\$14,086	\$14,897	6.45	2
27	43-3071 Tellers	60	\$17,935	\$22,447	5.97	2
28	41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scie	35	\$28,694	\$49,635	5.96	2
29	43-6014 Secretaries, Except Legal, Medical, and Executive	60	\$16,560	\$22,790	5.89	2
30	23-1011 Lawyers	25	\$29,741	\$64,829	5.89	5
31	33-3012 Correctional Officers and Jailers	60	\$17,530	\$20,263	5.87	2
32	11-9051 Food Service Managers	25	\$36,100	\$51,178	5.84	4
33	35-2014 Cooks, Restaurant	60	\$16,294	\$21,729	5.84	3
34	41-1011 First-Line Supervisors/Managers of Retail Sales Workers	50	\$20,247	\$31,080	5.75	2
35	51-1011 First-Line Supervisors/Managers of Production and Operating Workers	35	\$29,061	\$42,869	5.75	3
36	49-1011 First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	25	\$33,491	\$53,090	5.73	4
37	33-3051 Police and Sheriff's Patrol Officers	50	\$20,454	\$26,910	5.62	3
38	25-2032 Vocational Education Teachers, Secondary School	25	\$36,000	\$44,973	5.62	4
39	43-5081 Stock Clerks and Order Fillers	60	\$14,016	\$18,536	5.57	2
40	13-2011 Accountants and Auditors	25	\$33,038	\$48,415	5.54	4
41	21-1012 Educational, Vocational, and School Counselors	25	\$31,771	\$50,848	5.54	4
42	25-2022 Middle School Teachers, Except Special and Vocational Education	25	\$33,180	\$42,282	5.34	4
43	43-4051 Customer Service Representatives	50	\$15,718	\$23,210	5.18	2
44	53-3022 Bus Drivers, School	50	\$14,024	\$21,328	5.00	1
45	43-9061 Office Clerks, General	50	\$14,023	\$19,825	4.95	2
46	35-2012 Cooks, Institution and Cafeteria	50	\$14,265	\$17,659	4.89	2
47	35-3021 Combined Food Preparation and Serving Workers, Including Fast Food	50	\$14,060	\$15,304	4.80	1
48	47-2031 Carpenters	35	\$20,718	\$28,801	4.71	3
49	51-4121 Welders, Cutters, Solderers, and Brazers	35	\$20,557	\$26,679	4.62	2
50	43-6011 Executive Secretaries and Administrative Assistants	25	\$25,690	\$35,372	4.60	4

NOTE: An insufficient number of occupations met criteria related to wages. List extended to include top 50 overall wages with above average demand.